

Richard Peat-Hanna

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SUMMARY OF QUALIFICATIONS

EMPHASIS on information technology industry.

CREATED and developed a new company in integrated business/computer consulting.

TRAINED small business owners in information management programs and techniques.

DEVELOPED my software and hardware product knowledge and interpersonal skills.

ASSEMBLED computer hardware to customer specifications.

INSTALLED software to customer specifications to fit their business .

TROUBLESHOOTING AND UPGRADING of previously acquired equipment and software.

PROFESSIONAL EMPLOYMENT

Creata Computer Network, Oceanside, CA.

1995-present

Business Consulting:

Responsible for determining customer needs, building and installing computer hardware, selecting and installing appropriate software, troubleshooting and correcting previous installations, connecting LANs and server/client integration.

Neutrogena, Los Angeles, CA.

1979-1995

Pharmaceutical Sales Manager:

Responsible for hiring, training and supervising territory managers. Responsible for new product introductions in this industry.

Hastings and Associates, Palo Alto, CA.

1976-1979

Business Consulting:

Responsible for analyzing, developing and implementing employee training programs and training policy for business and government organizations.

Sacramento City College, Sacramento, CA.

1973-1976

Counseling Manager:

Supervised student volunteer tutors. Assisted students in mastering their studies.

EDUCATION

University of California, Irvine, CA

1969-1971

Master of Science, Administration

Research Assistant, interviewed employees and analyzed data from businesses. Contributed to published articles linking employee attitudes and business success.

University of California, Irvine, CA

1967-1969

BA., Social Psychology.

